

REQUEST FOR PROPOSAL

FOR

Empanelment of Training Providers with Bihar Skill Development Mission (BSDM) for running Skill Development Center/s under Centrally Sponsored and State Managed (CSSM) Component of Pradhan Mantri Kaushal Vikas Yojna (PMKVY) 2.0 for specified Job Roles in the State of Bihar.



RFP No: BSDM/04/2018- 2019

Date: 10.12.2018

**BIHAR SKILL DEVELOPMENT MISSION (BSDM)
DEPARTMENT OF LABOUR RESOURCES
GOVERNMENT OF BIHAR,
A-WING, 5TH FLOOR, NIYOJAN BHAWAN, PATNA- 800001
Email Id: biharskilldevelopmentmission@gmail.com
Website: www.skillmissionbihar.org**

Bihar Skill Development Mission (BSDM)

Department of Labour Resources, Government of Bihar
A-Wing, 5th Floor, Niyojan Bhawan, Bailey Road, Patna-800001
Phone: 0612-2528455 Fax: 0612-2535004

Email: biharskilldevelopmentmission@gmail.com Website: www.skillmissionbihar.org

Notice Inviting Request for Proposal

RFP No: BSDM/04/2018- 2019

Date- 10.12.2018

Tender Notice for Empanelment of Training Providers with Bihar Skill Development Mission (BSDM) for running Skill Development Center/s under Centrally Sponsored and State Managed (CSSM) Component of Pradhan Mantri Kaushal Vikas Yojna (PMKVY) 2.0 for specified Job Roles in the State of Bihar.

Principal Secretary, Dept. of Labour Resources, Govt. of Bihar- cum- CEO, BSDM invites proposals (**Single Bid System**) from Training Providers for running Skill Development Center/s under CSSM Component of PMKVY 2.0 for specified Job Roles in the State of Bihar.

Kindly note that the selection of agencies under this RFP shall not guarantee allocation of work and BSDM assumes no liability or cost towards it. BSDM makes no commitments, express or implied, that this process will result in a business transaction between anyone.

Earnest Money Deposit (EMD) : An EMD of Rs. 50,000/- (Fifty Thousand) only in the form of **Demand Draft** drawn from a Scheduled Commercial Bank of India in favor of “Bihar Skill Development Mission” payable at Patna and should be submitted (**in the hard copy**) in the office of Mission Director, BSDM # A-Wing, 5th Floor, Niyojan Bhawan, Bailey Road, Patna-800001, on or before **03:00 PM of 03.01.2019**, failing which the bid will be out rightly rejected. This EMD will be non-interest bearing and refundable. If the selected bidder fails to submit the requisite performance guarantee or to execute the agreement, this EMD will be forfeited.

Document Fee and Tender Processing Fee: All Applicants have to pay a non-refundable Document Fee of Rs.5, 000/- (Rupees Five Thousands only) and Rs. 1,180.00 (One Thousand One Hundred Eighty only) **through e-payment mode** (i.e. NEFT/RTGS/Credit Card/Debit Card) on E-Proc Portal.

The Proposal has to be submitted through online mode on <https://www.eproc.bihar.gov.in> and can be searched by clicking the Tab “Tender Free View” on home page of above website and then going to Live Tender/ Hot Tender by searching Department Name as “Labour Resources Department”

The Proposal has to be submitted in online mode containing following cover stage-

❖ Technical Bid Open Stage

The application procedure, eligibility criteria, evaluation methodology, terms and conditions and the scope of work are detailed in this RFP which can be seen or downloaded from the “e-Procurement Portal <https://www.eproc.bihar.gov.in> and departmental website: <http://www.skillmissionbihar.org>. The RFP will be available to download from the e-proc website from 10.12.2018 to 02.01.2019 (15:00 Hrs.). The last date for uploading of proposal/bid will be 03.01.2019 up to 15.00 Hrs. Technical Bid will be opened on 04.01.2019 at 16:00 Hrs. Please refer RFP document for complete details.

Please note that both Smart approved as well as new center can apply under in this RFP. In case of non-Smart approved centers, the organization will have to get its center/s accredited and affiliated on SMART portal of NSDC for the selected course/s within a period of 30 days from the date of issuance of Letter of Empanelment (LOE) as per the terms and conditions of the portal and this RFP. Further all centers have to mandatorily get registered on BSDM portal www.skillmissionbihar.org by following due online registration processes and terms and conditions as specified under respective portals.

The undersigned reserves the right to issue addendum/corrigendum/modification or to accept or reject any or all proposal(s) or to cancel the whole of this RFP at any stage without assigning any reason thereof and no bidder shall have any cause of action or claim against the undersigned or BSDM for the same.

**Principal Secretary,
Department of Labour Resources, Government of Bihar,
Niyojan Bhawan, Patna – 800001
-cum- Chief Executive Officer, Bihar Skill Development Mission.**



Bihar Skill Development Mission

Department of Labour Resources, Government of Bihar
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NOTICE INVITIG e-TENDER

(Through e-Procurement Mode only)

(<https://www.eproc.bihar.gov.in>)

Tender Notice No: BSDM/04/2018- 2019

Date-10.12.2018

Proposals (**Single Bid System**) are invited from Training Providers for running Skill Development Center/s under Centrally Sponsored and State Managed (CSSM) Component of Pradhan Mantri Kaushal Vikas Yojna (PMKVY) 2.0 for specified Job Roles in the State of Bihar.

SL No.	Scope of Work	Tender processing Fee (Non Refundable) (inclusive of GST @18.00%) to be paid through e-payment mode (i.e. NEFT/RTGS/,Credit Card/Debit card) (in Rupees)	Earnest Money Deposit (In Rupees)	Document Fee (In Rupees) (Through on-line mode only i.e. NEFT/RTGS/,Credit Card/Debit card)
1	2	3	4	5
01.	Selection of Training Providers for running Skill Development Center/s under Centrally Sponsored and State Managed (CSSM) Component of Pradhan Mantri Kaushal Vikas Yojna (PMKVY) 2.0 for specified Job Roles in the State of Bihar.	Rs. 1180.00	Rs. 50,000.00 (By DD Only)	Rs. 5000/-

Tender Schedule/Programme:

Sl. No.	Activity	Date/Time : Duration
1.	Online Sale/Download date of Tender documents	From 10.12.2018 to 02.01.2019 (15:00 Hrs.) (https://www.eproc.bihar.gov.in)
2.	Date/Time for submission/ uploading of offer/Bid	03.01.2019 Up to 15.00 Hrs. (https://www.eproc.bihar.gov.in)
3.	Submission of Document processing Fee (Through Online Mode)	Through e-payment mode (NEFT/RTGS/Credit Card) on E-Proc Portal on or before 03:00 PM of 03.01.2019
3.	Submission of EMD (through Demand Draft) in Hard copy/Original	In the office of Mission Director, Bihar Skill Development Mission # A-Wing, 5th Floor, Niyojan Bhawan, Bailey Road, Patna-800001, on or before 03:00 PM of 03.01.2019.
4.	Date & time for opening of Technical Bid	04.01.2019 at 16:00 Hrs. (https://www.eproc.bihar.gov.in)
5	Contact person/Nodal Officer for queries	Mr. Sanjay Kumar Email: md.bsdm@gmail.com contact no : 0612-2528455

- Detailed descriptions and instructions for submitting your proposal can be downloaded from e-tender website (<https://www.eproc.bihar.gov.in>).
- **Tender Processing Fee (TPF) and Document Fee** to be paid through e-Payment mode (i.e NEFT / RTGS, Credit / Debit Card & Net Banking) only.
- **Earnest Money Deposit (EMD) and Document Fee:** An EMD of Rs. 50,000/- (Fifty Thousand) by **Demand Draft** drawn from a Scheduled commercial Bank of India in favor of “Bihar Skill Development Mission” payable at Patna, should be submitted **in the hard copy only**, in the office of Mission Director, Bihar Skill Development Mission # A-Wing, 5th Floor, Niyojan Bhawan, Bailey Road, Patna-800001, on or before 03:00 PM of 03.01.2019, failing which the bid will be rejected.
This EMD will be non-interest bearing and refundable. However If the selected bidder fails to submit the requisite performance guarantee or to execute the agreement, this EMD will be forfeited.
- Bids along with necessary online payments (Tender Processing Fee) must be submitted through e-Procurement portal (<https://www.eproc.bihar.gov.in>) before the date and time specified in the NIT/RFP. The department/Tendering Authority doesn't take any responsibility for the delay / Non Submission of Tender / Non Reconciliation of online Payment caused due to Non availability of Internet Connection, Network Traffic/ Holidays or any other reason."
- The bidders shall submit their eligibility and qualification details, if any. Certificates as mentioned in section etc., in the online standard formats given in e-Procurement web site (<https://www.eproc.bihar.gov.in>) at the respective stage only.
- The bidders shall upload the scanned copies of all the relevant certificates, documents etc., in support of their eligibility criteria / technical bids and other certificate /documents in the e-Procurement web site (<https://www.eproc.bihar.gov.in>). **It will be bidder's sole responsibility to ensure that the uploaded documents, upon downloading must be legible/readable failing which their bid will be rejected. Hence it is advised that all the documents should be properly scanned and uploaded.**
- The bidder shall digitally sign on the supporting statements, documents, certificates, uploaded by him, owning responsibility for their correctness/authenticity. The bidder shall attach all the required documents for the specific tender after uploading the same during the bid submission as per the tender notice and bid document.
- For support related to e-tendering process, bidders may contact at following address “e- Procurement HELP DESK First Floor, M/22, Bank of India Building, Road No-25, Sri Krishna Nagar, Patna-800001. Ph. No: **0612-2523006**, Mob- **7542028164**” or may visit the link “Vendor Info” at (<https://www.eproc.bihar.gov.in>).
- **Corrigendum/ Addendum**, if any, will be published on the departmental website <http://labour.bih.nic.in> and e-Procurement, Bihar <https://www.eproc.bihar.gov.in> itself.

Principal Secretary,
Department of Labour Resources,
Government of Bihar, -cum-
Chief Executive Officer,
Bihar Skill Development Mission.

E-Tendering Process Related Instructions.

Submission of Proposals would be through electronic mode only.

1. The bidder shall submit his bid/tender on e-Procurement platform at www.eproc.bihar.gov.in.
2. The bidder must have the Class II/III Digital Signature Certificate (DSC) with signing + Encryption, and User-id of the e-Procurement website before participating in the e-Tendering process. The bidder may use his/her DSC if it's available. The bidder can also take DSC from any of the authorized agencies. For user-id they have to get registered themselves on e-Procurement Portal <https://www.eproc.bihar.gov.in> and submit their bid online on the same portal. Offline bids shall not be entertained by the Tender Inviting Authority for the tenders published in e-procurement platform.
3. The bidder shall submit their eligibility and qualification details, Technical bid etc. in the online standard formats provided on e-Procurement web site at the respective stage only. The bidders shall upload the scanned copies of all the relevant certificates, documents etc. in support of their eligibility criteria / technical bids and other certificate /documents in the e-Procurement web site. The bidder shall digitally sign on the supporting statements, documents, certificates, uploaded by him and owning responsibility for their correctness / authenticity. The bidder shall attach all the required documents for the specific tender after uploading the same during the bid submission as per the tender notice and bid document.
4. All the required documents should be attached at the proper place as mentioned in the e-forms otherwise the tender of the bidder will be rejected.
5. Tender Processing Fee (TPF) and Document Fee should be paid through e-Payment mode (i.e. NEFT / RTGS, Credit / Debit Card & Net Banking) only.
6. "Earnest Money Deposit (EMD) has to be submitted through manual mode (DD) only and has to be submitted in the office of BSDM on or before the stipulated time and date.

Note: "Bids along with necessary online payments must be submitted through e-Procurement portal www.eproc.bihar.gov.in before the date and time specified in the NIT/RFP. The department / Tendering Authority don't take any responsibility for the delay / Non Submission of Tender / Non Reconciliation of online Payment caused due to Non-availability of Internet Connection, Network Traffic / Holidays or any other reason."

7. Document Processing Fee should be deposited online. It is non-refundable.
8. The tender opening will be done online only.
9. Any **Corrigendum/Addendum** or date extension notice will be given on the e-Procurement Portal <https://www.eproc.bihar.gov.in> only.
10. For support related to e-tendering process, bidders may contact at following address "e- Procurement HELP DESK First Floor, M/22, Bank of India Building, Road No-25, Sri Krishna Nagar, Patna-800001 Ph. No: 0612-2523006, Mob- 7542028164" or may visit the link "Vendor Info" at www.eproc.bihar.gov.in.

Brief background of BSDM:

Bihar Skill Development Mission (BSDM) is mandated to implement all skill development programs in the State of Bihar. The vision is to increase the capacity and capability of the system to deliver quality skill training and professional knowledge to the youth of Bihar to enhance their employability and bridge the skill deficit with a view to meet the growing demand for skilled man power in various economic sectors by setting up Skill Development Centers (SDCs).

Objectives of the Mission:

1. To facilitate generation of adequate employment opportunities through a policy frame work.
2. To encourage and facilitate skill training for youth of Bihar.
3. To monitor generation of employment in different sectors.
4. To facilitate launching of training programs for both uneducated and educated unemployed persons for up-gradation of their skills.
5. To formulate area and trade specific strategies for maximizing employment opportunities on a sustainable basis in the State supported by private sector.
6. To facilitate a coordinated approach in achieving the above objectives for maximizing the benefits over time and space and in reaching out the most needy sections of the population.
7. Management of skill development agenda of the State of Bihar.

Background of this RFP:

Bihar has been allocated a target of training 89664 candidates under Centrally Sponsored State Managed (CSSM) Component of Pradhan Mantri Kaushal Vikas Yojna (PMKVY) 2.0 State Engagement till March, 2020. Out of the total target, BSDM has already allotted a target of 39000 under various categories under previous RFPs. BSDM intends to allot 35400 target to interested Training Partners who have Smart Approved Center and Capacity to run the program or can ensure establishment of Training Center/s within one month and initiate training within a period of 30 days from the issue of Letter of Association (LoA) and undertake training for any of the Job Roles (as mentioned in Annexure-8).

Allocation of target to specific applicant for a specific job role would be made keeping in mind the overall target of BSDM, based on the demand of particular job role and the capacity and availability of centers run by applicants of this RFP. BSDM may allocate whole/part of the target and may chose not to allocate target in one or more job roles keeping in view the demand of job role/s.

1. Eligibility Criteria: The Applicant Organization can apply either in Category A or Category B. An organization can apply in one Category only.

1.1 Category -A Fresh Organization

Criteria:

- 1.1.1 Should be a registered Proprietorship/Partnership Firm/ Private Limited Company/Public Limited Company/Registered Society/Trust/Association/ Government institutions/ Public Sector Units/ Universities/ Educational institutes including technical and professional institutes having affiliation or recognition of relevant Board / Council etc.

The applicant organization has to submit the details of the proposal with a covering letter as per Annexure 1 and submit details with relevant documents as per Annexure 2.

- 1.1.2 Should have been active and operational since last three years as on the last date of submission of proposal under this RFP. Certificate of Incorporation /Registration of legal entity should be submitted as per Annexure 2
- 1.1.3 Has an average annual turnover of Rs. 25 lakh or more from skill development and placement linked programs and Total Average Annual Turnover of Rs. 50 lakh or more during last three financial years (2015-16, 2016-17, 2017-2018). The Agency is required to submit the copy of audited financial statements for the last three financial years (2015-16, 2016-17 and 2017-2018) along with details under Annexure-3.

OR

Category –B

Prime Minister Kaushal Kendra and Existing Smart Approved Centers in Bihar

(Exempted from Criteria No 1.1.1, 1.1.2 and 1.1.3 of Fresh Organization is not applicable for this category)

Criteria:

Has a valid Smart Approved and Qualified Center (Star Rating 3 to 5) in any district of Bihar including Prime Minister's Kaushal Kendra (PMKK) for the financial year 2018-19 for at least one of the specified job roles as mentioned in Annexure- 8 in which,

- a) No target has been allocated under any other scheme for the proposed job role as on the date of submission of RFP

OR

- b) Target has been allocated in a scheme for the proposed job role but the target can be completed latest by 31st January 2019, rendering the corresponding infrastructure of the center vacant and ready for start of training from February 2019 onwards.

Note: For Example: If an organization is running Job Role 'A' in a center under a scheme, it cannot run the same job role in another classroom and/lab in the same center for CSSM PMKVY 2.0 simultaneously. However, it can run another job role/s ,say a Job Role 'B' in one of the approved classroom and Lab provided no target has been allocated in Job Role 'B' in any scheme.

Document required: Smart Inspection Report/ Certificate from concerned authority confirming the approval of required infrastructure / additional infrastructure to run the proposed job role/s. Attach relevant document from NSDC authenticating Approved Center for a particular job role selected from Annexure-8

- 1.2 Not have been blacklisted by any donor agency/State Government/Central Government or their undertakings (Required for both the categories 'A' and 'B'. An Affidavit must be submitted as per Annexure-5.
- 1.3 A Self-Declaration to be submitted under the signature of Authorized Representative / Signatory of the applicant agency on official Letterhead and official seal as Annexure-6

Note:

- a) BSDM does not permit franchisee/subletting of trainings by empanelled partners. Hence, franchised center will not be valid to participate in this RFP.
- b) Joint Venture/Consortium is not allowed.

- c) An Organization/ Training Partners/Skill Development Center who has been blacklisted or debarred as on the date of this tender in the state of BSDM/Other State Govt/Central Govt/PSU etc. cannot participate in this RFP
- d) Existing CSSM PMKVY partners of BSDM who had been allocated target under previous RFP/s and have not completed a minimum of 50% of the total allocated target across all job roles will not be considered under this RFP.

2. Performance Guarantee (PG):

- Successful applicant has to submit for each allotted center, a Performance Guarantee of INR 50,000/- (Indian Rupees Fifty Thousand only) in the form of a Demand Draft drawn from a Scheduled/Nationalized Bank in favour of “Bihar Skill Development Mission” payable at Patna. In case, the applicant fails to submit the required PG for each of the allotted centers, the EMD will be forfeited.
- The PG will be returned within six months from end of the Agreement period. In case of extension of agreement, the PG will be returned within six months from the end of extended period of agreement.
- PG may be forfeited if the agency fails to fulfil its obligation under the terms of agreement. The decision of CEO-BSDM will be final in this regard and will be binding on the agency.

3. Letter of Engagement (LoE):

- A Letter of Engagement (LoE) will be issued to the successful organization/s only after the initial round of document verification and technical presentation. The LoE would serve as the preliminary empanelment with BSDM and does not entail awarding of target or final approval. Successful Organizations coming through Category ‘A’ and receiving LoE will be provided a time period of 30 days (may be increased on case to case basis by BSDM in view of genuine issues on SMART Approval Process which falls beyond the control of AO) to complete the successful accreditation and affiliation for center/s for selected job role/s through SMART Portal of NSDC and also registration and approval on BSDM Portal as per the respective terms and condition.

It may be noted that LoE does not guarantee eventual allotment of target. If a number of training partner/s is found to apply for same job role in same/different district, BSDM would select organization/s according to their total marks scored as per Evaluation Criteria (Detailed under Section: 6) and the total target available for that particular course.

4. Letter of Award (LoA)

- A Letter of Award (LoA) would be issued to organizations for those centers which is ready in all aspect (successful registration on Smart as well as BSDM portal) to begin the training.
- The successful organization/s who has been awarded Letter of Award (LoA) will have to execute an Agreement within one month of issue of LoA as per a prescribed format.

5. Other Terms and Conditions:

- 1) An organization can propose a maximum of six centers and in those six centers a maximum of 10 Job Roles overall can be allowed. This criterion is not applicable for PMKK Centers.

- 2) Prohibition on sub-letting: The selected Agencies has to run the program by itself and any kind of sub-letting or sub-contracting or franchisee arrangement for the conduction of training is strictly prohibited and impermissible under any circumstances. No joint venture or consortium or association is permissible.
- 3) Verification of document and the center: Even if a center is approved by Smart (either for an existing center or a new one) to run the selected Job Role/s, BSDM will make its own verification of the center in accordance with Inspection Report/Other Relevant document for infrastructure, tools and equipment, peripherals etc. for necessary processes.
- 4) Mere fulfilment of the eligibility criteria or selection of organization will not guarantee allocation of work or award of target to the agency. BSDM reserves the right to restrict the number of Training Providers for a particular job role in a particular district.
- 5) Distribution of Targets: The distribution of target amongst the successful centers will be based on number of centers, expected capacity of the center and total target of BSDM with due consideration on coverage of scheme to all the districts of Bihar. BSDM will have the sole discretion to devise the method of distribution of targets amongst the eligible centers in different districts of Bihar and the decision will be final and binding on the successful agencies.
- 6) Training Cost Payment: It will be paid as per PMKVY guidelines but modified as per the BSDM's State Cost Norms Policy (available on BSDM's portal www.skillmissionbihar.org under Resources Section) and as amended from time to time. No amount will be paid over and above as mentioned under PMKVY guidelines.
- 7) The selected organization has to ensure uninterrupted power/ electricity for the conduct of training and will have to ensure safety measures of the candidates, personnel deployed at the center and the available infrastructures at its own cost and risks.
- 8) A security deposit of Rs.1000 (Rupees One Thousand only) has to be taken from each candidate and deposited to BSDM during batch formation stage in case an organization is selected and undertakes training. The security deposit will be refunded only for those candidate/s who completes the training successfully and receives certification of training. For such candidate/s the security deposit will be refunded by BSDM directly in the account of the candidate.
- 9) A portal usage fee of Rs. 0.50 per hour per candidate would be charged from the successful training partner who undertakes training under the program.
- 10) Duration of the Project: The agency will be empanelled till March, 2020 subject to an Annual Performance Review. The annual performance review will be based on the following parameters (list is illustrative and not exhaustive):
 - a. Accomplishment of allocated training target within time
 - b. Adherence to quality as mandated by PMKVY/BSDM, and
 - c. Successful placement of the candidates as mandated.
- 11) Conduct of Training and Branding of Program: The Applicant has to follow PMKVY's guidelines/ any circular issued by BSDM pertaining to CSSM component (as amended from time

to time) for Branding of the Program, Training Delivery Assessment & Certification, Placement, Tracking etc. Any promotional/mobilization content should be vetted by BSDM before circulating among potential beneficiaries.

12) Jurisdiction: All disputes and differences, whatsoever shall be referred to the courts at Patna, Bihar which shall be the courts having jurisdiction to entertain and try the same.

13) Allotment of target: The allotment of target for a particular Job Role would be done as per the available target of BSDM. In case two or more organizations have applied for same job role in the same district, the organization having higher score in the Evaluation Criteria (Section- 6) would be given preference while allotting target. While allotting the target preference and due consideration would also be given to an Organization who has more number of SSC approved Trainer for the proposed job role available and free for the training.

Note: Since the center/s will be duly accredited and affiliated through SMART and also registered on BSDM portal, the organization may be eligible to implement training (subject to availability of targets and successful selection of Training partners) under schemes such as –

- a. Domain Skill Training program offered by different state department of Bihar as per BSDM Guidelines
- b. Any other scheme as approved by BSDM

12. Target Allocation Preferences: Out of the total target

- a) 70% of the total target under this RFP will be allocated to Category 'B' Applicant.
- b) 30 % of the total target under this RFP would be allocated to Category 'A' Applicants

In event of insufficient number of Applicants or non-qualified applicant in Category 'B' Applicants resulting in non-allocation of available target, the remaining target would eventually be allocated to Category 'A' Applicant.

- c) Within a particular Category, preference would be given to the job role wise center where SSC approved ToT Trainer is available (Copy of ToT Certificate and Undertaking from the Trainer to be available and continue for six month with the AO needs to be furnished.)

6. Evaluation Criteria

6.1 For Category 'A' Applicant:

The evaluation of proposals and selection of organization will be based on the points/marks earned as per the Technical Evaluation Criteria (Preliminary Evaluation Criteria) based on three major parameters- Existence of organization, Average Annual Turnover (Total) and Average Annual Turnover from Skilling over last three consecutive years (2015-16, 2016-17 and 2017-18) and a second round of Technical Presentation before the Evaluation committee. An applicant has to score a minimum of 250 marks out of 500 in Technical Evaluation Criteria to be considered for Technical Presentation Round. An applicant organization has to score a minimum of 600 marks of the total score to be considered for selection of which a minimum of 300 marks should be scored in presentation round itself. This means even if an organization obtains 500 marks in Technical Evaluation Criteria and if it fails to obtain a minimum of 300 marks in Presentation Round and Verification of Claim Round, it will not be considered for selection. The final selection will depend upon the total marks obtained out of 1000 marks.

Evaluation Criteria for Category 'A' Applicant:

Sl. No.	Technical Evaluation Criteria	Marks
1.	The Organization must have been registered on or before 10.12.2015. Registered between: a. 01.04.2014 to 10.12.2015 b. 01.04.2013 to 31.03.2014 c. 01.04.2012 to 31.03.2013 d. 01.04.2011 to 31.03.2012 e. 01.04.2010 to 31.03.2011 f. On or Before 31.03.2010	Full marks – 150 a. 75 marks b. 90 marks c. 105 marks d. 120 marks e. 135 marks f. 150 marks
2.	The bidder's average annual turnover (T) during the last three financial years i.e. (2015-16), (2016-17) and (2017-18) a. T = 0.5 crores b. 0.5 crores < T <= 0.75 crore c. 0.75 crores < T <= 1.0 crore d. 1.0 crores < T <= 2.0 crore e. 2.0 crores < T <= 5.0 crore f. > 5 Crores	Full marks – 150 a. 75 marks b. 90 marks c. 105 marks d. 120 marks e. 135 marks f. 150 marks
3	The bidder's average annual turnover from Skill Trainings (TS) during the last three financial years i.e. (2015-16), (2016-17) and (2017-18) a. TS = 0.25 crores b. 0.25 crore < TS <= 0.50 crore c. 0.50 crore < TS <= 1.00 crore d. 1.00 crore < TS <= 2.00 crore e. 2.00 crore < TS <= 5.00 crore f. 5.00 crores < TS	Full marks – 200 a. 100 marks b. 120 marks c. 140 marks d. 160 marks e. 180 marks f. 200 marks
Presentation- Time allotted :20 min		Total – 500
4.	Technical Presentation and Verification of Claims : To be done on following aspects: a. Overall organizational Capacity, Experience in Skilling, Annual Action Plan for execution with timelines. Justification of proposed target-district wise and job role wise b. Due diligence of Past Placement Record together with NSDC Report on Past Experience in Skilling (if any). (Updated Placement data of last two years may have to be furnished at any time of evaluation process through mail). c. Authentic and Logical Placement Tie-Ups Note: If an organization is already empanelled under BSDM and being monitored for a scheme by BSDM, then its performance under BSDM monitored scheme will also be taken into consideration while evaluating their performance in this round. (Presentation to be made keeping a maximum of 6 slides with 6 slides on above points. Latest Tie- Up letter /MoU on placement or document	Full Marks 500 a. 200 b. 100 c. 200

	evidencing entrepreneurship support mechanism (Up to a maximum of 20) in original should be brought for both local/state as well as national level tie-ups on the Technical Presentation day. A copy of the same may kindly be brought for submission. Note: For Agriculture and Allied Courses, up to 100% self-employment would be considered as placement outcome.	
	Total	1000 marks

6.2 For Category 'B' Applicant: The evaluation of proposals and selection of organization will be based on the points/marks earned as per the Technical Presentation and Verification of Claims Round. An applicant organization has to score a minimum of 60% of the total score (i.e. 300 marks out of probable 500 marks) to qualify for preliminary empanelment in the form of LoE with BSDM under this Category.

	Presentation- Time allotted : 20 min	
1.	<p>Technical Presentation and Verification of Claims : To be done on following aspects:</p> <ul style="list-style-type: none"> a. Overall organizational Capacity, Experience in Skilling, Annual Action Plan for execution with timelines. Justification of proposed target-district wise and job role wise b. Due diligence of Past Placement Record together with NSDC Report on Past Experience in Skilling (if any). (Updated Placement data of last two years may have to be furnished at any time of evaluation process through mail). c. Authentic and Logical new Placement Tie-Ups for the proposed Job roles <p>(Presentation to be made keeping a maximum of 6 slides with 6 slides on above points. Latest Tie- Up letter /MoU on placement or document evidencing entrepreneurship support mechanism (Up to a maximum of 20) in original should be brought for both local/state as well as national level tie-ups on the Technical Presentation day. A copy of the same may kindly be brought for submission. Note: For Agriculture and Allied Courses, up to 100% self-employment would be considered as placement outcome.</p>	<p>Full Marks 500</p> <ul style="list-style-type: none"> a. 200 b. 100 c. 200

7. Technical Presentation and Verification of Claims: A detailed technical presentation (as mentioned under Section 6) covering all the points would have to be made by eligible organization/s. The date and venue of the presentation would be intimated in advance to eligible organization (within a few week/s after opening of the Tender). BSDM may ask for additional data/information afterwards for verification of claims/facts made during/after presentation as a part of evaluation process.

8. Instructions to the Bidders:

8.1 Completeness of Response

- A. Bidders are advised to study all instructions, forms, requirements and other information in the RFP document carefully. Submission of the bid shall be deemed to have been done after careful study and examination of the RFP document with full understanding of its implications.

- B.** The response to this RFP should be full and complete in all respects. Failure to furnish all information required by the RFP documents or submission of a proposal not substantially responsive to this document will be at the Bidder's risk and may result in rejection of its Proposal at any stage i.e. even at post agreement execution stage.

8.2 RFP Proposal Preparation cost & related issues

- A.** The bidder is responsible for all the costs incurred in connection with participation in this process, including, but not limited to, costs incurred in conduct of informative and other diligence activities, preparation of proposal, participation in meetings/discussions/presentations, in providing any additional information required by BSDM to facilitate the evaluation process and Awarding of Contract.
- B.** BSDM shall not in no case be responsible or liable for any of such above said costs, regardless of the conduct or outcome of the bidding process.

8.3 Definitions/ Terms of Reference (TOR):

- A.** This RFP does not prevent or force BSDM to engage in negotiations or to award a contract. Further, no reimbursable cost may be incurred in anticipation of award or for preparing the Proposal for this RFP.
- B.** The selected organization to which Letter of Award (LOA) has been issued will have to enter into an Agreement with the BSDM within 30 days of issue of LOA as per a prescribed format of agreement to be shared after issue of LoA to the organization.
- C.** Agreement Validity: The Agreement will be valid for a period of one year and may be extended for further period as per mutual agreement of both the parties. However at the end of every year the performance of the bidder regarding compliance to the conditions of this RFP and the agreement shall be reviewed and the agreement may be terminated by BSDM by giving a notice of two month, if the performance is not found satisfactory. The decision of BSDM shall be final in this regard.

8.4 Right to Terminate the Process and issue of Corrigendum and other Right

- A.** BSDM may, for any reason, modify the RFP Document by a corrigendum and may, at its discretion, extend the last date for the receipt of Proposals.
- B.** BSDM may terminate the RFP process at any time without assigning any reason. BSDM makes no commitments, express or implied, that this process will result in a business transaction with anyone or between anyone.
- C.** BSDM reserves the right to modify and amend any of the condition/criterion as stipulated in whole of this RFP Document depending upon project priorities vis-à-vis urgent commitments.

8.5 Submission of Proposals

Interested agency/ies fulfilling eligibility conditions can submit the proposal through online mode on <https://www.eproc.bihar.gov.in> . The proposal and can be searched by clicking the Tab “Tender Free View” on home page of above website and then going to Live Tender/ Hot Tender by searching Department Name as “Labour Resources Department” on or before 3rd of January , 2019 till 03:00 P.M. The proposal should carry following documents as per checklist given in the RFP.

- a) Covering Letter with Proposed Job Role wise Target -Annexure-1
- b) Applicant details along with required documents as per Annexure-2
- c) Copy of the Audited Financial Details of the organization along with required documents as per Annexure 3 (Applicable for Category ‘A’ Applicant only)
- d) Scheme –wise Training and Placement details of Candidates placed with Name, Contact No, Employer name, mail id and Contact No (last two years) as per Annexure-4.
- e) An affidavit for not being blacklisted Annexure-5

- f) A Self-Certificate/Declaration as per Annexure-6
- g) Details on Smart Portal Approved Centre in Bihar- Annexure - 7 (Applicable for Category ' B' Applicant only)

Note: The CEO, BSDM reserves the right to accept or reject any proposal without providing any reason, what so ever. The decision of BSDM shall be final and binding upon the Company/Agency.

A. The Proposal must submitted online mode containing single stage as below-

A) Technical Bid Open Stage

- B.** Bidder shall submit all the required documents as mentioned in the annexures. It should be ensured that various formats mentioned in this RFP should be adhered to and no changes in the format should be done.
- C.** Any proposal received by the BSDM after the stipulated deadline shall be rejected and returned unopened to the Bidder.
- D.** The bids submitted by telex/telegram/fax/e-mail etc. shall not be considered. No correspondence will be entertained on this matter.
- E.** BSDM shall not be responsible for any postal delay or non-receipt/ non delivery of the documents. No further correspondence on the subject will be entertained.

9. Payment Terms

- A.** No advance payment shall be made. Statutory deductions (if applicable) will be made on applicable rates.
- B.** All payments to the successful Bidder (with whom an agreement is made) shall be made on, as and when eligible, basis upon submission of invoices along with the sign off of related documents thereof.
- C.** BSDM will pay the invoice within 30 days from the receipt of the invoice, if complete in all respect and eligible for payment, through NEFT/RTGS in the Bidders account or through cheque.
- D.** By inviting proposals under this RFP, BSDM does not give any guarantee/commitment expressed or implied for the number of candidates or targets that will be trained under this RFP. However, BSDM will make its best efforts to have the largest participation of targeted youth as envisioned by the state.

Note: One Copy of this RFP document with each page signed and stamped by the authorised representative has to be submitted along with proposal document as an acknowledgement and acceptance of the terms and conditions and scope of work under this RFP.

Annexure -1
Format of the Covering Letter

<< The Covering Letter is to be submitted under the signature of Authorized Representative / Signatory of the applicant agency on official Letterhead and official seal (Letter of authorization is also to be enclosed) >>

To

The Chief Executive Officer,
Bihar Skill Development Mission
A-Wing, 5th Floor, Niyojan Bhawan, Bailey Road, Patna – 800001

Sub: Empanelment of Training Providers with Bihar Skill Development Mission for running Skill Development Center/s under Centrally Sponsored and State Managed (CSSM) Component of Pradhan Mantri Kaushal Vikas Yojna (PMKVY) 2.0 for specified Job Roles in the State of Bihar.

Dear Sir,

Please find enclosed Copy of our Proposal in respect of the “Empanelment of Training Providers with Bihar Skill Development Mission for running Skill Development Center/s under Centrally Sponsored and State Managed (CSSM) Component of Pradhan Mantri Kaushal Vikas Yojna (PMKVY) for specified Job Roles in the State of Bihar in BSDM, in response to the Request for Proposal (RFP) Document issued by the Bihar Skill Development Mission (BSDM), dated_____.

We hereby confirm that:

1. The proposal is being submitted by _____ (name of the agency who is the applicant, in accordance with the conditions stipulated in the RFP) as Category..... (Please mention type “A” or “B”) applicant. We understand that our proposal will be evaluated as per above declared type only, irrespective of our credentials.
2. We have read the guidelines and RFP document in detail and have understood the terms and conditions stipulated in the RFP Document issued by BSDM. We agree and undertake to abide by all these terms and conditions along with subsequent communication from BSDM. Our Proposal is consistent with all the requirements of submission as stated in the RFP or in any of the subsequent communications from BSDM.
3. We have also read the detail guideline of PMKVY 2.0 (including its various components) issued by MSDE, NSDC and also BSDM’s portal registration and course conduct guidelines and would keep itself abreast of such guidelines amended from time to time.
4. The information submitted in our Proposal is complete, is strictly as per the requirements as stipulated in the RFP, and is correct to the best of our knowledge and understanding. We would be solely responsible for any errors/omissions/false information in our Proposal. We acknowledge that BSDM will be relying on the information provided in the Proposal and the documents accompanying such Proposal for empanelment of the applicant for the aforesaid programme, and we certify that all information provided in the application is true and correct; nothing has been omitted which renders such information misleading; and all documents accompanying such Proposal are true copies of their respective originals.
5. We acknowledge the right of BSDM to reject our Proposal without assigning any reason or otherwise and hereby waive, to the fullest extent permitted by applicable law, our right to challenge the same on any account whatsoever.
6. We fulfil all the legal requirements and meet all the eligibility criteria laid down in the RFP.
7. This Proposal is unconditional and we hereby undertake to abide by the terms and conditions of the RFP.
8. We have not directly or indirectly or through an agent engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice.

This Proposal is made for the purpose of empanelment under CSSM PMKVY Training Programme of BSDM as following action plan:

9. Proposed Target (CSSM-PMKVY):

Sl. No	Proposed District	Proposed Sector	Proposed Job Role Name (as per Annexure :8)	Proposed Target till Mar, 2020	** No. of ToT approved Trainer available at present for the job role

(Note: Please use separate row even if it is in same district for separate job role. For Example, if an organization is proposing four job role in District 'X' and three job role in District 'Y', kindly put job roles with proposed target in seven rows and not in one /two rows.)

*In case the Training Partner and/Training Center is registered under Smart Portal of NSDC through CAAF and has not been allotted any target under central component for the year/s as mentioned above, please add a column mentioning TP and/ TC ID.)

** ToT certificate has to be attached and an undertaking from the trainer has to be provided that he/she will continue with the organization for a minimum of next 6 months. In case, at the time of proposal evaluation, an AO has claimed to have ToT approved trainer but at the time of training the trainer is unavailable or a replacement is not available, the target may be rejected/withdrawn/reduced.

Annexure- 2
Important Information and Details

Sl. No.	Particulars	Details
1	Name of the Organization:	
2	Name and Designation of the Contact Person	
3	Address and Contact Details (E-Mail and Mobile No.) of the Contact Person	
4	Corporate website URL.	
5	Legal Status (Whether Company, Proprietorship, Partnership, Society/Trust etc.)	
6	Address of Head Office:	
7	Incorporation/ Registration status of the Agency	Submit Incorporation Certificate Page No. at which enclosed:___
8	Date of Incorporation/ Registration	
9	Power of Attorney in the name of the Authorized signatory (if required)	Page No. at which enclosed:___
10	Turnover in the last 3Years:	FY 2015-16: _____ /- FY 2016-17: _____ /- FY 2017-18: _____ /- Submit a CA Certificate stating the above figures Page No. in which CA Certificate has been enclosed:___ Also submit Audited Financial statements for the FYs. (Note: Proposals not accompanied by CA Certificate in the letter head of CA will be rejected) (Please refer Annexure-3)
11	PAN Number	Page No. at which enclosed:___
12	GSTIN Number	Page No. at which enclosed:___
13	A Notarized Affidavit stating that the firm has not been blacklisted by any Central / State Government / Public Sector	Page No. at which Affidavit has been enclosed:___
14	One Copy of the whole of the RFP document with each page signed and stamped.	Page No. at which enclosed:___
15	Name, Contact No and E-Mail ID of Primary Person for all communication	
16	Name, Contact No and E-Mail ID of Secondary Person for all communication	

Note: For Type of the Organization, please provide copy of the registration certificate from the appropriate Registering Authority as given below:

If Company

- Certificate of Incorporation of company

If Proprietorship Firm

- Copy of Certificate of the Proprietorship duly certified by a Chartered Accountant. or Copy of trade license/sales tax registration/IT registration

If Partnership Firm

- Copy of Registered Partnership Deed / Certificate of the Partnership duly certified by a Chartered Accountant.
- Copy of Registration/Incorporation Certificate and Memorandum and Articles of Association.

If Society / Trust / Association

- Copy of Registration Certificate and Bylaws of Society / Trust / Association.

Note: In addition to the registration certificate, a copy of legible PAN Card also needs to be submitted.

Annexure -3:
Audited Financial Details of last three consecutive years (2015-16), (2016-17) and (2017-18)
(For Category 'A' only.)

<< Declaration to be submitted under the signature of Chartered Accountant on his/her Letterhead with his/her Sign and Seal with date >>. (It's mandatory)

To whomsoever it may concern

On the basis of audited financial statements, we hereby certify that (Name of Agency) having registered office at (Office address) has an average annual turnover of Rs. 25 lakh or more from skill development or placement linked program AND Rs. 50 lakh or more from various activities, in the past three consecutive financial years (2015-16), (2016-17) and (2017-18) as mentioned below:

Sl. No	Financial Year	Total Annual Turnover (INR)	Annual Turnover from Skill Development and/ Placement Linked Program (INR)
1	2017-18		
2	2016-17		
3	2015-16		
Average Value (INR) for above three years			

Note: Audited financial statements for the past three years (2015-16), (2016-17) and (2017-18) should be submitted by the Applicant.

Chartered Accountant:

Signature

Name

Registration No

Contact No.

Seal

Date:

Place:

Annexure - 4

Training and Placement Details

<< Declaration to be submitted under the signature of Authorized Representative / Signatory of the applicant agency on official Letterhead and official seal >>

Financial Year	Scheme Name with Department/Awarding Body	Total no. of candidates trained	Total no. of candidates placed	Placement Percentage (with respect to no. of candidates trained)	Remarks, if any
2016-17	Scheme name 1				
	Scheme Name 2				
2017-18	Scheme name 1				
	Scheme Name 2				

Note: Add separate rows for each scheme/s in the Scheme Name Column year-wise.

For and on behalf of:
Signature:

Name:
Designation:
(Company Seal)
(Authorized Representative and Signatory)
Date:

Notes:

*Candidates trained refer to the candidates for whom the training has been completed. It includes short term or long term trainings conducted under any Central Government (NSDC/DDU-GKY/ITI/Polytechnics/Any other Central Government run schemes etc.) or State Government (State Skill Development Missions/State Government run schemes) or Fee-based or corporate body.

Please submit relevant work orders/ engagement letters/ MoUs in support of above claim.

Placement refers to both wage and self- employment. **Please furnish scheme wise details of beneficiaries covering details of the name , contact no, alternative contact no of all beneficiaries placed in last two years 2016-17, 2017-18 (Placements done in the FY Year 2018-19 can also be included)as well as the corresponding Employer, Employers' Mail ID, Employers' contact No.**

Please provide Supporting proof as given below:

For Trainings conducted self-attested copies of any of the following documents:

- Certificate from Government bodies or international funding agencies indicating experience in conducting similar 'Placement Linked Training Programme' in the related field of Sector with number of youths trained (self-attested printouts of verifiable information from Government or agency OFFICE/websites or from the funding agencies will be accepted)
- Copies of relevant pages of the fee register attested by a Chartered Accountant.

For Placements conducted self-attested copies of any of the following documents:

- Certificate from Government bodies indicating experience in conducting 'Placement Linked Training Programme' in the related field of Sector with number of youths placed (self-attested printouts of verifiable information from Government websites will be accepted)
- Letter from the employer confirming employment of Trainees from the institute or agency clearly indicating the date of recruitment, numbers recruited and sector/category of work (with a valid contact number and e-mail of employer).
- Original Certificate by a Chartered Accountant defining the number of youth placed by the Training Provider during each of last two (02) years.

Annexure-5

(Affidavit on non-judicial stamp paper by Authorized Representative of the applicant with his / her dated signature and enterprise seal)

AFFIDAVIT

1. I/We do hereby certify that all the statements made in our bids in response to the RFP Reference No..... Dated..... and in the required attachments are true, correct and complete. I / we, am / are well aware of the fact that furnishing of any false information / fabricated document would lead to rejection of my bid at any stage besides liabilities towards prosecution under appropriate law.
2. I/We, on behalf of (Name of the Organization/TP), with its registered office at do hereby declare that the above-mentioned bidder is not under a declaration of ineligibility for corrupt and fraudulent practises or for any other reason, whatsoever, and has not been blacklisted / debarred by the Government of India or any of its agencies, including public enterprises and or by any State Government or any of its agencies.
3. I/We on behalf of (Name of the Organization/TP), do hereby affirm and undertake that we have carefully read and understood the whole tender documents and will unconditionally abide by all the terms and conditions as given in the above mentioned RFP.

For and on behalf of:
Signature:
Name:
Designation:
Date:
(Organization Seal)

Annexure - 6
Self-Declaration

<< Declaration to be submitted under the signature of Authorized Representative / Signatory of the applicant
agency on official Letterhead and official seal >>

To whomsoever it may concern

On the basis of registration document/certificates, we M/s (Name of agency), having office at (Office address), hereby give our consent for following as per norms of PMKVY/BSDM (As amended from time to time):

1. To establish the required center within one month of the issue of LoE and maintain the infrastructure throughout
2. To run and maintain the selected Skill Development Center (SDC) as per given specification in the guideline with specified capacity.
3. To maintain sufficient space, furniture, equipment, tools, trainers, training aids, induction kit, trainers' as well as trainees' books, raw material, electricity, water supply and other essentials including branding of program as per PMKVY/BSDM norm required for imparting training to youth in the proposed course(s) during entire period of training.
4. To mobilize and counsel youth for training and taking up a job, wherever available (wage/self-employment) after training.
5. To hire/engage competent and eligible ToT certified trainer(s) to undertake training in the proposed courses and ensure ToT as per norms of PMKVY 2.0,
6. To adhere to the attendance system and bio-metric devices as per PMKVY/BSDM guideline
7. To arrange assessment and certification of trained youth through as per PMKVY/BSDM guideline
8. To arrange employment for trained youth as per PMKVY/BSDM guideline
9. To ensure tracking of youth as per PMKVY/BSDM guideline.
10. To maintain records of trainings, invoice generated and amount received including placement details for 4 years post training and payments.

For and on behalf of:
Signature:

Name:
Designation:
(Authorized Representative and Signatory)
Date:
Place:

Annexure -7

Details of Smart Portal Approved Centre in Bihar

(Applicable for Category 'B' Applicant only)

<< Declaration to be submitted under the signature of Authorized Representative / Signatory of the applicant agency on official Letterhead and official seal >>

For each skill development centre:

S.N.	Particulars	Details
1.	Name of the Organization/PMKKK Center with Smart generated TP ID	
2	Allotted District	
3	Name of the Training Center with Smart generated TC ID and Job Roles for which no target has been allocated or the target is sure to be over by 31 st Jan, 2019.	
4	Full address with nearest landmark and telephone number	
7	Number of Classrooms for the proposed Job Role/s approved under Smart Portal	
8	Number of Lab proposed for the Job Role/s approved under Smart Portal	
9	Star Rating of the Center	

- a) Proof of approval of center with job role on SMART Portal (Inspection Report)
- b) Affiliation Certificate (if any) for the job role by SSC.

BSDM may also inspect the premises of each institute for verifying the infrastructure presented in the proposal. The documentary proof has to be made available at respective training centers also for verification. Any deviation or presenting wrong information will lead to rejection of center..

Annexure-8

List of Job Roles offered under CSSM component in the state of Bihar under this RFP..

S. No.	Sector	Name of the job role
1	Agriculture	Animal Health Worker
2	Agriculture	Broiler Poultry Farm Worker
3	Agriculture	Micro irrigation technician
4	Agriculture	Supply Chain Field Assistant
5	Agriculture	Farm Worker-Layer
6	Agriculture	Neera Technician
7	Apparel	Hand Embroiderer
8	Apparel	Sewing Machine operator
9	Apparel	Specialized Sewing Machine Operator
10	Automotive	Auto Service Technician (Two & Three wheelers)
11	Automotive	Auto Service Technician Level 4
12	Beauty & Wellness	Assistant Spa Therapist
13	Beauty & Wellness	Beauty Therapist
14	Beauty & Wellness	Hair Stylist
15	BFSI	Life Insurance Agent
16	BFSI	Mutual Fund Agent
17	Capital Goods	CNC Operator Turning
18	Capital Goods	Fitter – Fabrication
19	Capital Goods	Manual Metal Arc welding/Shielded Metal Arc Welding Welder
20	Construction	Assistant Electrician
21	Construction	Bar Bender and Steel Fixer
22	Construction	Mason Marble, Granite and Stone
23	Construction	Mason Tiling
24	Electronics	CCTV Installation Technician
25	Electronics	DTH Set Top Box Installation & Service Technician
26	Electronics	Field Engineer –RACW
27	Electronics	Field Technician – Computing and Peripherals
28	Electronics	Field Technician – Networking and Storage
29	Electronics	Mobile Phone Hardware Repair Technician
30	Food Processing	Craft Baker
31	Food Processing	Dairy Products Processor

32	Food Processing	Food Products Packaging Technician
33	Furniture & Fittings	Carpenter Wooden Furniture
34	Furniture & Fittings	Fitter- Modular Furniture
35	Gems & Jewellery	Jewellery Retail Sales Associate
36	Gems & Jewellery	Polisher & Cleaner
37	Green Jobs	Solar PV installer – Suryamitra
38	Healthcare	Cardiac Care Technician
39	Healthcare	Dialysis Technician
40	Healthcare	Emergency Medical Technician – Basic
41	Healthcare	General Duty Assistant
42	Healthcare	Home Health Aide
43	Healthcare	Medical Laboratory Technician
44	Healthcare	Phlebotomy Technician
45	Healthcare	Vision Technician
46	IT-ITES	Associate – CRM
47	IT-ITES	CRM Domestic Non –Voice
48	IT-ITES	CRM Domestic Voice
49	IT-ITES	Domestic Biometric data operator
50	IT-ITES	Domestic Data entry Operator
51	IT-ITES	Domestic IT helpdesk Attendant
52	IT-ITES	Infrastructure Engineer
53	IT-ITES	Web Developer
54	Leather	Stitcher(Goods & Garments)
55	Life Sciences	Medical Sales Representative
56	Plumbing	Plumber (General)
57	Retail	Sales Associate
58	Security	Armed Security Guard
59	Security	Unarmed Security Guard
60	Telecom	Optical Fibre Technician
61	Telecom	Tower Technician
62	Textile	Ring Frame Doffer
63	Tourism & Hospitality	Food & beverages Service – Steward
64	Tourism & Hospitality	Front Office Associate
65	Tourism & Hospitality	Housekeeping Attendant (Manual Cleaning)
66	Tourism & Hospitality	Trainee Chef